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## **RAPIDFIRE SAFETY & SECURITY ACQUIRES TRI-X**

**St Louis, MO. (June 19, 2025)** – [RapidFire Safety & Security](#) (RapidFire), a leader in the fire, life safety, and security industry has acquired Tri-X, a 37-year-old fire and security systems integrator in San Dimas, California. Tri-X enhances RapidFire's security offerings and significantly strengthens its footprint across Southern California. Tri-X represents RapidFire's 10<sup>th</sup> acquisition in California.

Founded in 1988, Tri-X began as a telephone, sound, security, and alarm installation business. Over the last 37 years, Tri-X has grown into a full-service low voltage systems integrator serving Greater Los Angeles, San Bernardino, Riverside, and Ventura counties, offering a full-suite of security and fire alarm services. Tri-X is a fire alarm contractor, conducting installations and NFPA-compliant testing.

Embracing modern technology and always reaching toward more advanced electronic applications, Tri-X offers expert installation and maintenance support for security, fire alarm

and network connectivity projects within a variety of commercial and industrial environments including school districts, hospitals, and medical clinics. Tri-X's experienced team will continue to deliver the same high-quality, technology-driven solutions to their clients—now supported by RapidFire's broader capabilities and geographical presence.

"We are thrilled to welcome the Tri-X team to the RapidFire family," said Brian Modglin, Chief Operating Officer of RapidFire Safety & Security. "Their deep expertise in fire alarm and low-voltage systems, combined with a longstanding reputation for outstanding client relationships, complements our vision of delivering comprehensive life safety solutions. This acquisition strengthens our ability to serve Southern California with unparalleled technical proficiency and customer-focused service."

"The Tri-X organization is a great fit to our established fire alarm and low-voltage business in the Southern California market," said John De Sousa, Rapid Fire Western Regional Manager. With the addition of Tri-X's portfolio of services, we continue our rapid growth trajectory in our region and further expand our presence throughout the Southern California marketplace. Our commitment to partnering with businesses like Tri-X expands our services and aligns with our people-centric, family-built strategy."

"We are thrilled to announce that Tri-XCorp is joining forces with Rapid Fire. This represents an exciting new chapter for our company, our employees, and most importantly, our customers," said Ron Podojil and Jana Ferrari, President and CFO of Tri-X. "RapidFire brings with them cutting-edge technology and a highly skilled workforce that perfectly complements our own capabilities. Together, we will be able to offer our customers a wider range of products, faster service, and expanded solutions to meet all their fire protection, security, and related service needs."

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#### **About Tri-X:**

Founded in 1988, Tri-X is a full-service low-voltage systems integrator serving commercial, industrial, and residential clients across Southern California. Tri-X's Services include security alarms, fire alarms, video surveillance, access control, intercoms, data networking, and cable services.

For more information about Tri- X, visit <https://tri-xcorp.com>

#### **About RapidFire Safety & Security:**

RapidFire Safety & Security offers the commercial sector comprehensive expertise in fire, life safety, and electronic security services. Led by a team of proven industry operators including visionary founder, Mike McLeod, long-time colleague and co-founder, Colin Harrold, and in partnership with Concentric Equity Partners, our multi-regional "Buy & Build" strategy is driving the development of a world-class platform throughout the Midwest, Southwest and Western United States.

We're on the lookout for entrepreneurs and owners in the fire, life safety, and security industries who want to extend their legacy and community impact with people-focused leadership that provides peace-of-mind to owners who have maxed out their growth trajectory.

For more information on RapidFire, visit [www.rapidfiress.com](http://www.rapidfiress.com).

**About Concentric Equity Partners:**

Concentric Equity Partners is a private investment firm that partners with leading middle market companies by providing capital and strategic advisory to accelerate long term value creation. Concentric's approach is simple: support entrepreneurs and operators by providing the resources required to achieve extraordinary results. The firm's investment team is made up of individuals with distinguished track records as operators and professional investors across a variety of growth-oriented middle market companies.

Concentric Equity Partners is the direct investing arm of Financial Investments Corporation, a private asset management firm and family office with over \$2 billion in investment commitments under management. Financial Investments Corporation was founded in 1994 by father and daughter Harrison and Jennifer Steans and has been partnering with private companies for more than 25 years.

For more information on Concentric, visit [www.ficcep.com](http://www.ficcep.com).