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RapidFire Safety & Security Acquires Access Systems, Inc.

Acquisition expands RapidFire's Northern California low voltage presence and enhances fire, life safety, and electronic security capabilities across the market.

St. Louis, MO (Oct. 12, 2026) — RapidFire Safety & Security (RapidFire) today announced it has acquired Access Systems, Inc (ASI), a provider of integrated security solutions based in El Dorado Hills, California. ASI specializes in access control, video surveillance, intrusion alarms, intercom systems, and turnstiles, expanding RapidFire's electronic security capabilities in Northern California.

For more than 20 years, ASI has built a reputation for helping organizations address their security needs through the planning, design, installation, and maintenance of integrated security systems. The acquisition expands RapidFire's security offerings in Northern California while enhancing its ability to provide customers with comprehensive fire, life safety, and security solutions. ASI's customers will continue receiving the service and technical expertise they have come to expect while gaining access to the additional resources and support available through RapidFire.

“We are excited to welcome Access Systems (ASI) to the RapidFire family,” said Brian Modglin, Chief Operating Officer of RapidFire Safety & Security. “ASI has built a strong reputation for delivering quality Enterprise level life safety solutions. This acquisition strengthens our presence in California and Northern Nevada and reinforces our commitment to providing customers with Enterprise level solutions and expertise. “

“The Access Systems organization is a great addition to our established low-voltage business in the Northern California market,” said John De Sousa, Rapid Fire Western Regional Manager. “With the addition of Access Systems portfolio of services, we continue our rapid growth trajectory in our region and further expand our presence throughout the Northern California marketplace. Our commitment to partnering with businesses like Access Systems expands our services and aligns with our people-centric, family-built strategy.”

“By joining forces with RapidFire, ASI is capitalizing on an opportunity to better serve our employees and customer base through the utilization of additional resources. The decision to join the RapidFire team was validated by witnessing RapidFire’s steadfast commitment to their employees and their customer base, which closely aligns with ASI’s core values,” said Brandon Herd, President of Access Systems, Inc. “My family and I are confident that RapidFire will carry on the legacy of ASI and will continue to facilitate growth by building upon the excellent reputation that ASI has built over the past 24 years.”

Buchanan, Ingersoll & Rooney served as legal counsel for the transaction.

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About Access Systems, Inc.

Based in El Dorado Hills, California, Access Systems, Inc. (ASI) is one of the largest Access Control and Security Systems Integrators in the Western Region. Access Systems provides services and information that assist staff in the planning, design, installation and maintenance phases of your existing or future security needs.

ASI’s team has over 70 years of experience and the knowledge needed to accomplish the task of installing complex security systems. Their team of experts has extensive knowledge of systems integration, networking, project management, and design. ASI is a factory-authorized and certified dealer of the systems they install. Their employees are factory-trained and certified to maintain and repair these systems after installation.

About RapidFire Safety & Security

RapidFire Safety & Security provides commercial fire protection, life safety, and electronic security services across the Midwest, Southwest, and Western United States. The company is led by founder Mike McLeod and co-founder Colin Harrold and is backed by Concentric Equity Partners.

RapidFire partners with entrepreneurs and business owners in the fire, life safety, and security industries who want to extend their legacy with people-focused leadership and additional resources to support growth.

About Concentric Equity Partners

Concentric Equity Partners is a private investment firm that provides capital and strategic support to middle-market companies to accelerate long-term value creation. Concentric supports entrepreneurs and operators with resources designed to achieve exceptional results. Concentric is the direct investing arm of Financial Investments Corporation, a private asset management firm and family office.